

MINUTES

of the

APRIL 2021

ROTARY FOUNDATION

BOARD OF TRUSTEES MEETING

ROTARY FOUNDATION TRUSTEES 2020–21

CHAIR VICE CHAIR

K.R. Ravindran Colombo, Sri Lanka

(Rotary Club of Colombo)

CHAIR-ELECT

Michael F. Webb Somerset, England (Rotary Club of Mendip)

GENERAL SECRETARY

John F. Germ

Chattanooga, TN, USA (Rotary Club of Chattanooga)

John Hewko
Evanston, IL, USA
(Rotary Club of Kyiv, Ukraine)

OTHER TRUSTEES

Jorge Aufranc

Guatemala City, Guatemala (Rotary Club of Guatemala Sur)

Marcelo Demétrio Haick

São Paulo, Brazil (Rotary Club of Santos-Praia)

Hsiu-Ming Lin

Taipei, Taiwan (Rotary Club of Taipei Tungteh)

Aziz Memon

Karachi, Pakistan (Rotary Club of Karachi)

Ian H. S. Riseley

Black Rock, Victoria, Australia (Rotary Club of Sandringham)

Gulam A. Vahanvaty

Mumbai, Mah., India (Rotary Club of Bombay)

SPECIAL ADVISER

Akira Miki

Himeji Hyogo, Japan (Rotary Club of Himeji)

Brenda M. Cressey

Wells, ME, USA (Rotary Club of Paso Robles)

Per Høyen

Gelsted, Denmark (Rotary Club of Aarup)

Geeta Manek

Nairobi, Kenya (Rotary Club of Muthaiga)

Barry Rassin

Nassau, Bahamas (Rotary Club of Nassau)

Dean Rohrs

British Columbia, Canada (Rotary Club of Langley Central)

Sangkoo Yun

Jongro-Gu, Republic of Korea (Rotary Club of Sae Hanyang)

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^{*}Filed only with the official copy of these minutes.

MINUTES

of the

April 2021

Rotary Foundation Board of Trustees Meeting

The Rotary Foundation Board of Trustees met virtually on 27–28 April 2021.

Present were: Chair K.R. Ravindran, Vice Chair Michael F. Webb, Chair-elect John F. Germ, other Trustees Jorge Aufranc, Brenda M. Cressey, Marcelo Haick, Per Høyen, Hsiu Ming Lin, Geeta K. Manek, Aziz Memon, Barry Rassin, Ian H.S. Riseley, Dean Rohrs, Gulam A. Vahanvaty, Sangkoo Yun, and General Secretary John Hewko. Akira Miki attended as Special Advisor from Japan. President Holger Knaack attended as observer and Director Floyd Lancia attended as Board liaison. At the invitation of Chair Ravindran, incoming Trustees Mark Daniel Maloney and Larry Lunsford also attended the meeting. Vice President Solari and Director-elect Puliz present on item 112 on Regional Leader Teams.

Andrew McDonald served as secretary of the meeting with assistance from Matt Hohmann. Other staff present were David Alexander, Jim Barnes, Victor Barnes, Michele Berg, Julie Burke, Meredith Burlew, Faiz Hanif, Eric Jones, Carol Pandak, Christian Pepera, Steven Routburg, Christine Sanders, Eric Schmelling, Tom Thorfinnson, Doris Xie, and Nora Zei. Nobuko Andrews and Eiko Terao served as staff interpreters.

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99. Approval of the January 2021 Meeting Minutes

Statement: The general secretary distributed the January 2021 Trustees meeting minutes to each trustee.

DECISION: The Trustees approve their January 2021 meeting minutes and request the chairman to sign the official copy of those minutes.

100. Ratification of Decisions Taken on Behalf of the Trustees

Statement: Rotary Foundation Bylaws section 5.10 states that any officer acting on behalf of the Trustees

shall report such action to the Trustees at their next scheduled meeting.

DECISION: The Trustees ratify the decisions taken on their behalf by those authorized to do so between 15 December 2020 and 22 March 2021, as shown in Appendix A, filed only with the official copy of these minutes.

101. General Secretary's Report

Statement: The general secretary presented an update on the work at the Secretariat since the January 2021 Trustees meeting.

DECISION: The Trustees receive the general secretary's report on the activities at the Secretariat since the January 2021 Trustees meeting.

102. Updates to The Rotary Foundation Code of Policies

Statement: Rotary Foundation Code of Policies section 22.010.7. requests the general secretary, at the conclusion of each Trustees meeting, to review the decisions taken by the Trustees at that meeting and to prepare a report listing the decisions that might be added to The Rotary Foundation Code of Policies. The general secretary also recommends amendments to the Code to reflect current practices, language, or other factors.

DECISION: The Trustees amend the Rotary Foundation Code of Policies as shown in Appendix B, filed only with the official copy of these minutes.

103. Communications from the Board

Statement: At its April 2021 meeting, the Board took several decisions of interest to the Trustees.

DECISION: The Trustees note the following decisions from the April 2021 Board meeting:

- 141. Executive Committee Report
- 142. Operations Review Committee Report: Advisers to the Board
- 143. Operations Review Committee Report:
 Changes to the Rotary Travel and Expense
 Policy
- 147. Operations Review Committee Report:

 Committee Restructuring Implementation
 Plan
- 153. Joint Committee on Partnerships
- 154. Regional Leader Qualifications
- 155. District Conference President's Representatives Program Evaluation
- 161. Regional Leader Teams

104. Joint Committee on Partnerships Report

Statement: The Joint Committee on Partnerships met virtually on 24–25 March 2021 and discussed the status of current partnerships, including a proposed renewal of Rotary's partnership with the Peace Corps, possible partnerships that would align with the new Environment area of focus, and an update on Programs of Scale, among other topics.

DECISION: The Trustees

- 1. thank the Joint Committee on Partnerships for its report.
- 2. approve a three-year renewal of Rotary's service partnership with the Peace Corps.

105. Associate Foundation Appointments

Statement: The associate foundations have differing requirements for their director appointments. The Trustees considered appointments in accordance with each associate foundation's governing documents.

DECISION: The Trustees

 express their profound sadness over the passing of Trustee Hipolito Ferreira who served as governing member to Associação Brasileira da The Rotary Foundation and recognize him for his dedicated service;

- extend Trustee Michael Webb's term as a director and TRF Trustee Liaison of Rotary Foundation of the United Kingdom (RFUK)'s committee of management;
- 3. thank past Trustee Kazuhiko Ozawa for his dedicated service as TRF Trustee Liaison to Public Interest Incorporated Foundation Rotary Foundation Japan's board of directors;
- 4. appoint incoming Trustee Akira Miki as TRF Trustee Liaison to Public Interest Incorporated Foundation Rotary Foundation Japan's board of directors;
- 5. appoint Trustee Marcelo Haick to serve as TRF Trustee Liaison to Associação Brasileira da The Rotary Foundation (ABTRF)'s board of directors, effective immediately;
- 6. appoint Trustee Sangkoo Yun to serve as TRF Trustee Liaison to Rotary Foundation Korea (RFK)'s board of directors, effective immediately;
- appoint Trustee Gulam Vahanvaty, Trustee Sangkoo Yun, and Trustee Chairman-elect John Germ to serve as Trustee Members of RFI's General Body and request the RFI secretary to enter the names in the appropriate records as provided in RFI's rules and regulations;
- 8. re-appoint Trustee Per Høyen to serve as Trustee Liaison to Rotary Deutschland Gemeindienst and to Deutsche Rotarische Stiftung;
- 9. re-appoint Past RI Director Peter Iblher to serve as a member of the Advisory Council of Rotary Deutschland Gemeindienst;
- 10. appoint Past District Governor Raymond Metz to serve as a member of the Advisory Council of Deutsche Rotarische Stiftung;
- 11. appoint Past District Governor's Wendy Gaborit and Anthony Monley to serve as directors of Rotary Foundation Australia Limited:
- 12. extend the terms of Past District Governors Maurie Stack, Garry Browne and James Wilcox as directors of Rotary Foundation Australia Limited for additional three years;

- 13. agree to be members of The Rotary Foundation Canada (TRFC) and request TRFC secretary to enter their names in the appropriate records;
- 14. agree to be members of the Rotary Foundation of the United Kingdom (RFUK) and request the RFUK secretary to enter their names in the appropriate records as provided in RFUK's articles of association.

106. Annual Report on Associate Foundations

Statement: Rotary Foundation Code of Policies section 26.020.5. requires the general secretary to provide an annual update on the activities and financial status of each associate foundation at the April Trustees meeting. The update included a review of contributions handled by each associate foundation, management structure, tax benefits, preferred arrangements, and Foundation programs supported, among other issues.

DECISION: The Trustees receive the general secretary's annual update on associate foundations.

107. Review of Delegation of Authority

Statement: Rotary Foundation Code of Policies section 21.010. provides a comprehensive delegation of authority for certain program and administrative matters. The Trustees annually review the delegation of authority at their April meeting.

DECISION: The Trustees approve the delegation of authority as shown in Appendix C, filed only with the official copy of these minutes.

108. Travel Savings

Statement: At a joint session with the Rotary Foundation Trustees, the Board and Trustees discussed what lessons had been learned from travel cost savings during the COVID-19 pandemic and how Rotary might use these lessons to realize continued travel cost savings. Following this meeting, both Boards' Executive Committees met to discuss the matter further.

DECISION: The Trustees

 note the observations made at the April 2021 joint Board and Trustees meeting regarding the need to reduce travel costs in response to the lessons learned during the global pandemic;

- 2. request their Executive Committee, in collaboration with the general secretary, to review Rotary's 2020–21 travel cost savings and propose further reductions to Rotary's projected 2021–22 travel costs by 25 percent by identifying reductions for specific activities, for report to the May 2021 Trustees meeting;
- 3. agree that the 25 percent reduction stated above is a suggested goal that may vary depending on the category of travel being considered.

109. Fund Development Committee Report

Statement: The Fund Development Committee met virtually on 8–9 April 2021 and discussed the philanthropic landscape in relation to the pandemic, an update from the Area of Focus Major Gifts Initiative, an update from the Rotaract Committee regarding the progress of the Rotaract giving certificate, an update on corporate social responsibility, a Rotary Peace Centers fundraising update, an update on annual funds communication, an update on building the Foundation's endowment, Canadian donor advised funds, the PolioPlus fundraising report, and an update on donor stewardship, among other topics.

DECISION: The Trustees thank the Fund Development Committee for its report.

110. Digital Rotaract Giving Certificate

Statement: In decision 111, April 2019, the Trustees noted the plan to pilot a digital Rotaract giving certificate to recognize Rotaract clubs for contributions beginning in 2019–20. The general secretary reported that 147 Rotaract clubs earned the certificate, generating over US\$40,000 for The Rotary Foundation. To earn the certificate, Rotaract clubs must have at least five members donate a minimum of US\$50 in a Rotary year.

DECISION: The Trustees

- 1. receive the general secretary's interim update on the digital Rotaract giving certificate pilot;
- 2. agree to continue the digital certificate pilot through the 2021–22 program year as scheduled;
- 3. request the Fund Development Committee to review and make final recommendations regarding the

digital Rotaract giving certificate pilot at the April 2022 Trustees meeting.

111. Areas of Focus Major Gifts Initiative Committees Update

Statement: Major gifts initiatives seek major and planned gifts in the Foundation's areas of focus, with each initiative having a specific fundraising goal. In decision 97, April 2020, the Trustees requested the general secretary to provide quarterly progress updates to the Trustees, with a full update at the April 2021 Trustees meeting. The general secretary presented an update on each initiative's activities, including the launch of the Environment as the seventh area of focus starting 1 July 2021, Major Gifts Initiative committee member participation in the in the virtual Regional Leaders Global Institute (RLGI) for the first time for, progress towards fundraising goals for each area of focus, and an update on fundraising for the Rotary Peace Centers, among other topics.

DECISION: The Trustees

- 1. approve the launch of the Environment Major Gifts Initiative (ENV•MGI) on 1 July 2021;
- 2. approve a goal of US\$25 million for the ENV•MGI inclusive of gifts received as of 1 July 2020;
- 3. reaffirm that gifts to the endowment fund, directed gifts, and District Designated Fund transfers to the endowment will be included in the goals;
- 4. acknowledge the major gifts initiative progress towards goals summary, as shown in Appendix D;
- 5. receive the AOF*MGI committee member report, as shown in Appendix E;
- 6. request the general secretary to provide its next Areas of Focus Major Gifts Initiative Committee update at the March 2022 Trustee meeting.

112. Rotaract Committee Report

Statement: In decision 9, July 2020, the Trustees invited the Rotaract Committee to advise the Trustees directly on Rotaract-related matters. The Rotaract Committee met virtually on 10–12 March 2021 and among other topics discussed strategies for engaging alumni, the new policy permitting Rotaract clubs to participate in Rotary grants,

and strategies for engagement with The Rotary Foundation, , among other topics.

DECISION: The Trustees

- 1. request the general secretary to continue to explore donor engagement strategies for Rotaract that:
 - a. encourage first-time donors to The Rotary Foundation;
 - b. better communicate to Rotaractors the impact that donations—even in small amounts—to The Rotary Foundation have in doing good in the world;
 - c. highlight the community of Rotaractors participating in Foundation giving and projects;
 - d. focus the donor engagement strategy of Rotaractors around Rotary's Areas of Focus, especially the environment and PolioPlus;
- 2. strongly encourage district governors to appoint Rotaractors to district committees that support The Rotary Foundation to engage Rotaractors around fundraising, donor engagement, and donor recognition activities.

113. Additional E/MGA in Region 13

Statement: Trustee Yun requested the Trustees add one additional endowment/major gift adviser to Region 13 (Zones 11 and 12) to significantly improve the ability to raise major gifts for the Foundation.

DECISION: The Trustees add an additional endowment/major gift adviser position to the Regional Leader team in Region 13 (Zones 11 & 12), starting 1 July 2021.

114. Update on Strategic Partnership with the Institute for Economics & Peace

Statement: In decision 123, April 2017, the Trustees approved the partnership concept between Rotary International and the Institute for Economics and Peace (IEP) and requested the general to initiate a two-year partnership pilot with the Institute to run from 1 July 2017 through 30 June 2019. In decision 108, April 2019, the Trustees approved a three-year extension of this strategic partnership, from 1 July 2019 through 30 June

2022. The general secretary reported on the second phase of the partnership, including the Rotary Positive Peace Academy workshops and training, and the creation of tools and resources for Rotarians to facilitate the Peace Academy, among other topics.

DECISION: The Trustees receive the general secretary's update on Rotary's partnership with the Institute for Economics & Peace.

115. 2020–21 Distinguished Service Award

Statement: The Trustees annually recognize up to 50 Rotarians worldwide to receive the Distinguished Service Award for their outstanding efforts on behalf of The Rotary Foundation. Nominations for the 2020–21 awards were received by the general secretary and forwarded to the Trustees for approval.

DECISION: The Trustees

- select the Rotarians shown in Appendix F, filed only with the official copy of these minutes, to receive the 2020–21 Rotary Foundation Distinguished Service Award;
- confirm that the selection results shall be kept confidential until the presentations of the awards have been made.

116. Biennial Review of Grant Terms and Conditions and District and Club Qualification MOU

Statement: The District and Club Qualification Memorandums of Understanding are the documents authorized by club and district officers to ensure implementation of the necessary financial and stewardship practices for properly managing grant funds. Rotary Foundation Code of Policies section 33.040.6. provides for the general secretary to periodically amend when necessary the grant terms and conditions and for the Trustees to review these documents every two years to ensure familiarity with their provisions.

DECISION: The Trustees

1. receive the terms and conditions for Rotary Foundation District Grants, as shown in Appendix G, filed only with the official copy of these minutes;

2. receive the Global Grants and the District and Club Qualification Memoranda of Understanding, as shown in Appendix H, filed only with the official copy of these minutes.

117. Programs of Scale Award

Statement: In decision 116, April 2017, the Trustees requested the general secretary to research the development of a programs-of-scale initiative that would aim to fund scalable projects in the areas of focus. In collaboration with the cadre and other key Rotarians, the general secretary developed the "Programs of Scale" grant concept, which reflected a consolidated, systematic approach to a large-scale grant model. In decision 65, December 2020, the Trustees granted the first Programs of Scale award of US\$2 million to the Zambia Malaria Elimination Program. The general secretary reported on the status of the Partners for a Malaria-Free Zambia program, an external and internal communications strategy for this new program of scale, and next steps for the program, among other updates.

DECISION: The Trustees receive the general secretary's update on the Programs of Scale Award.

118. Regional Leader Teams

Statement: In its decision 161, April 2021, the RI Board agreed to conduct a five-year zone pilot project to replace the regional leader teams that support Zones 26 and 27 (Regions 33 and 34) with a regional resource model and further requested the Trustees to approve a corresponding structure for the Foundation's regional teams.

DECISION: The Trustees

- 1. believe that the five-year zone pilot project to replace the regional leader teams that support Zones 26 and 27 (Regions 33 and 34) with a regional resource model, as outlined in Appendix I, filed only with the official copy of these minutes, should be reviewed by the Shaping Rotary's Future Committee before adoption;
- 2. pursuant to point 1, request the Board to refer this proposed pilot to the Shaping Rotary's Future Committee for further study and report to the Board and Trustees at a future meeting.

119. Report on Allegations

Statement: To facilitate the work of the Stewardship Committee, and in accordance with the Rotary Foundation Code of Policies, the Trustees receive semi-annual updates on stewardship allegations, investigations, and litigation.

DECISION: The Trustees

- 1. look with disappointment on District 3012's delay in complying with outstanding audit requirements for Global Grant 175525;
- 2. authorizes the general secretary to suspend District 3012 (India) from further participation in district grants and district-sponsored global grants if all outstanding audit requirements for Global Grant 175525 are not met by 31 May 2021;
- 3. thank Special Adviser K.M. Zainul Abedin for his support and guidance on grant management to District 3272 (Pakistan);
- 4. note that the then-district governor, the district Rotary Foundation chair, and the district stewardship sub-committee chair in District 3201 (India) were serving in important positions in the beneficiary entity, Cancure Foundation, at the time that Global Grant 1987764 was made;
- 5. note that the then-district governor had disclosed his conflict of interest while the then-district Rotary Foundation chair and the district stewardship subcommittee chair had not, and that such omission is against the spirit of the conflict of interest policy for Foundation grants;
- 6. request the District 3201 leadership to disclose conflict of interest situations in the future;
- 7. request the general secretary to review the conflict of interest policy for Rotary grants for possible revisions and report at the October 2021 Trustees meeting.

120. World Reporting Analysis for the Rotary Grants Program

Statement: Rotary Foundation Code of Policies section 34.050.2. requires Rotary clubs and districts to be 100 percent current and compliant with grant reporting

requirements. The general secretary provides a comprehensive report on the status of such grant reporting compliance at the April Trustees meetings.

DECISION: The Trustees receive the general secretary's report on grant reporting compliance and potential termination of clubs with overdue reporting and are pleased to note that all districts are currently in compliance with world reporting requirements.

121. Update on Districts 7255 (NY, USA) 9212 (Kenya, Ethiopia, South Sudan)

Statement: In decision 73, January 2021, the Trustees extended the suspension of District 7255 (NY, USA) until 30 April 2021, received the report on the operational audit in District 9212 (Kenya, Ethiopia, South Sudan) and requested an update at their April 2021 meeting. The general secretary provided an update on both districts since the January 2021 meeting, including stewardship issues in District 9212 and the status of returned grant funds in District 7255.

DECISION: The Trustees

- 1. receive the report on the status of District 9212 (Eritrea, Ethiopia, Kenya, and South Sudan) and thank the district for its progress strengthening its stewardship controls and thank PDG Francis "Tusu" Tusubira for his service as special adviser;
- 2. thank Special Adviser Mary Beth Growney Selene for her report on the status of District 7255 (NY, USA) grant management and stewardship, request the district to follow the special adviser's terms of reference, including signing off on all district and global grant applications, and extend her term as special adviser through 30 June 2023;
- 3. authorize the general secretary to lift the suspension of District 7255 once the district completes all audit requirements, including the return of \$8,264.

122. Rotary Foundation Financial Review

Statement: To ensure that the Trustees are fully aware of the status of TRF finances before they consider Trustee items with potential financial impact, the chair of the Rotary Foundation Finance Committee reviews the current status of Foundation finances, including current and future revenues and expenses, with the Trustees at the outset of each meeting.

DECISION: The Trustees thank Trustee Riseley for his report on the status of TRF finance.

123. TRF Finance Committee Report

Statement: The TRF Finance Committee met virtually on 7, 13, and 15 April 2021 and discussed the planned budgeting software change, Rotary revenue and expense overview, RI and TRF fiscal year 2021 projected actuals, RI and TRF fiscal year 2022 plan, and spendable earnings, among other topics.

DECISION: The Trustees thank the Finance Committee for its report.

124. 2021–22 Rotary Foundation Budget: Contributions, Other Income, Net Investment Return and Program Awards

Statement: The Trustees annually approve a contributions and program awards budget for the following year. The portion of the budget that relates to expenditure of unrestricted contributions for program awards requires Board approval.

DECISION: The Trustees

- 1. approve the 2021–22 contributions budget of US\$338,486,000;
- 2. approve the 2021–22 net investment earnings budget of \$40,288,000 and the grants and other income budget of \$420,000;
- 3. approve the 2021–22 total program awards expenditures budget of \$312,544,000 from the following funds:

Annual Fund: \$168,544,000 PolioPlus Fund: \$135,500,000 Donor Advised Fund: \$8,500,000

4. in accordance with RI Bylaw article 22.030., request the RI Board to approve the 2021–22 budget for program award expenditures from the Annual Fund unrestricted contributions:

 District Designated Fund:
 \$83,165,000

 World Fund:
 \$41,969,000

 Donor Advised Fund:
 \$8,500,000

 Total:
 \$133,634,000

125. 2021–22 Rotary Foundation Budget: 2021–22 Endowment Fund Spendable Earnings

Statement: In accordance with the Endowment Fund's Investment Policy Statement, the Trustees annually approve spending rates for each market value tier.

DECISION: The Trustees

- 1. approve an exception to the Endowment Fund spending policy for the 2021–22 budget year to distribute spendable earnings of up to six percent from individual endowment funds;
- 2. approve US\$27,324,817 to be withdrawn from endowed funds for the 2021–22 budget year allocated as follows:

 Program awards:
 \$18,649,187

 Program operations:
 \$688,614

 Fund development:
 \$2,736,297

 General admin. expenses:
 \$5,250,718

126. Investment Committee Report

Statement: The Investment Committee virtually on 18 February 2021 and discussed funding from the endowment fund, liquidity stress testing, an update on investment performance, and investment strategy, among other topics.

DECISION: The Trustees thank the Investment Committee for its report.

127. Office of Investment Update

Statement: The general secretary provided an update on the Office of Investment, including the structure of the office since its inception in 2017, an overview of Rotary's investment portfolios, operating assets, non-operating assets, and long-term investments, among other topics.

DECISION: The Trustees thank the general secretary for the report on the office of investment.

128. Investment Policy and Practices

Statement: The Executive Committee of the Trustees recommended the Trustees consider updating its investment policies and practices to better align with the values of Rotary and the areas of focus.

DECISION: The Trustees

- 1. receive the general secretary's preliminary report on Rotary's investment policies and practices;
- 2. request the general secretary to draft a new Statement of Principles to implement a responsible investment policy, for review at the June 2021 Trustees meeting.

129. Audit Committee Report

Statement: The Audit Committee met virtually on 24–25 March 2021 to discuss a summary of management action items, Rotary internal control systems, the annual Audit Committee charter and auditing services charter renewals, and the status of current audits, among other topics.

DECISION: The Trustees thank the Audit Committee for its report.

Adjournment

ATTEST:

The foregoing is a true record of the proceedings at the 27–28 April 2021 Trustees meetings.

K. R. Ravindran, Chair The Rotary Foundation

Andrew McDonald Secretary of the Meeting

John Hewko General Secretary, RI

APPENDIX D

AREAS OF FOCUS MAJOR GIFTS INITIATIVE PROGRESS TOWARDS GOALS SUMMARY (Decision 105)

Area of Focus	MGI Kickoff Date	FY17	FY18	FY19	FY20	FY21*	Total**	Goal	Balance to Goal
Water, Sanitation and Hygiene	01-Jul-16	\$8,883,787	\$4,110,725	\$7,726,845	\$6,055,858	\$1,863,984	\$28,641,199	\$50,000,000	\$21,358,801
Basic Education and Literacy	01-Jul-17	\$5,712,391	\$3,820,179	\$7,791,524	\$11,659,414	\$2,560,291	\$31,543,800	\$40,000,000	\$8,456,200
Peacebuilding and Conflict Prevention	01-Jul-17	\$878,314	\$1,092,506	\$944,109	\$785,104	\$645,700	\$4,345,733	\$25,000,000	\$20,654,267
Rotary Peace Centers	01-Jul-17	N/A	\$10,443,011	\$7,775,803	-\$5,207,503	\$1,611,798	\$14,623,109	\$50,000,000	\$35,376,891
Health (DPT + MCH)	01-Jul-18	\$16,896,428	\$6,368,847	\$6,845,298	\$7,797,331	\$3,592,548	\$41,500,452	\$60,000,000	\$18,499,548
Community Economic Development	01-Jul-19	\$1,395,257	\$2,358,185	\$1,010,109	\$7,420,486	\$793,942	\$12,977,979	\$15,000,000	\$2,022,021
Environment	01-Jul-21	N/A	N/A	N/A	N/A	\$375,000	\$375,000	TBD	N/A
Multiple	N/A	\$455,000	\$1,458,514	\$355,000	\$8,367,800	\$875,000	\$11,511,314	\$20,000,000	\$8,488,686
Not specified	N/A	\$2,255,801	\$3,209,816	\$5,081,145	\$3,803,743	\$1,536,215	\$15,886,720	\$20,000,000	\$4,113,280
Totals	N/A	\$36,476,978	\$32,861,783	\$37,529,833	\$40,682,233	\$13,854,478	\$161,405,305	\$280,000,000	\$118,594,695

*FY21 totals are as of 28 February 2021

^{**}Outright gifts and commitments received between 1 July 2016 through 30 June 2025 contribute towards MGI goals

APPENDIX E

AREAS OF FOCUS MAJOR GIFTS INITIATIVE COMMITTEES MEMBER UPDATES

(Decision 105)

Water, Sanitation and Hygiene Major Gifts Initiative Committee

Chuck Eisemann, Chair, Rotary Club of Richardson, TX, USA, District 5810

- Hosted a virtual event that secured many contributions for the Foundation
- Involved in numerous gift conversations
- Planning a spring cultivation event
- Participated in a recent WASH event in India
- Assisting committee member Malik Aviral in planning a virtual event in Bahrain

Ramesh Aggarwal, Rotary Club of Delhi Ashoka, Delhi, India, District 3012

- Held a CSR cultivation event in December with Trustee Gulam Vahanvaty, highlighting CSR funds being used for WASH projects in India
- Held a WASH cultivation event in India, Nepal, and Bangladesh in March for level 3 Major Donors and up. The event included Trustee Gulam and RIPE Shekhar Mehta
- Planning a meeting for May/June with DGEs and RIPE Shekhar Mehta to motivate Rotary year end gifts

Malik Aviral, Rotary Club of Ankara -Kavaklidere, Turkey, District 2430

- Hosting a cultivation event in Bahrain with Trustee Chair Ravi Ravindran as the guest speaker
- In the process of planning another cultivation event towards the end of the Rotary year
- Working with Europe/Africa Office staff on personal donor cultivations

Henrique Almeida, Rotary Club of Cascais-Estoril, Portugal, District 1960

- Trying to organize a cultivation event with Portugal and Spain
- Putting together an event in Brazil for after Carnival
- Had a meeting with some fund investors who are looking at giving to charity and hoping to generate interest in Rotary and its work in WASH

Mike Conrad, Rotary Club of Gate City, Greensboro, NC, USA, District 7690

- Had a cultivation event planned for March that is being rescheduled for later this Rotary year. The event will include Trustee Geeta Manek as a special speaker
- Working with local E/MGA and a local AKS member to cultivate some large gifts
- Developing relationships with DGEs to work together to promote WASH
- Discussing a potential crossover WASH and BEL event with BEL MGI Chair Anne Matthews

Ken Mauro, Rotary Club of Kobe Seishin, Hyogo, Japan, District 2680

- Has been working with the Japan office in AKS level gift conversations
- A lot of opportunities have been stalled due to the pandemic

Basic Education and Literacy Major Gifts Initiative Committee

Anne Matthews, Chair, Rotary Club of Columbia East, SC, USA, District 7770

- Has been involved in numerous speaking engagements via zoom all around the world to promote basic education and literacy
- Discussing a potential crossover WASH and BEL event with WASH MGI Committee Member Mike Conrad

Ramesh Agarwal, Rotary Club of Jaipur Round Town, Rajasthan, India, District 3054

- Hosted a BEL cultivation event with BEL MGI Chair Anne Matthews, Trustee Gulam Vahanvaty and RIPE Shekhar as guest speakers
- Hoping for a spring event to further cultivate donors

Angelito Colona, Rotary Club of Makati Legazpi, Metro Manila, Philippines, District 3830

- Working on educating leadership in Philippines on the areas of focus
- Discussing a potential late spring donor event

 Collaborating with staff on more focused giving data in the Philippines to help identify donors to cultivate

May Lu, Rotary Club of Taipei Fu-Jung, Taiwan, District 3481

 Organized a combined AOF virtual event in Taiwan with Kega Yao (CED Committee), Nellie Lin (Health Committee)

Penny Offer, Rotary Club of Ladner, BC, Canada, District 5040

- Hosted a virtual event on 7 January with RIPE Shekhar Mehta as the keynote speaker
- Presented to the Zone 28 Foundation team on the BEL MGI
- In conversations with LITRAG about doing more general BEL themed webinars

Julia Phelps, Rotary Club of Amesbury, MA, District 7930

- Hosted a virtual event in conjunction with Read Across America
- Working closely with local RRFC and E/MGA to cultivate gifts and promote Foundation programs

Health Major Gifts Initiative Committee

Urs Herzog, Chair, Rotary Club of Allschwil-Regio Basel, Switzerland, District 1980

- Recently hosted a maternal and child health event with Trustee Geeta Manek and Trustee Brenda Cressey
- Very involved in World Polio Day
- Working on many health related global grants
- Partnering with WHO and Unicef on a maternal and child health project in Uganda
- Organizing a charity concert for polio

Garry Brown AM, Rotary Club of Sydney, N.S.W., Australia, District 9675

- Working on a centennial celebration in Australia with the focus of, *Give Every Child a Future*
- Working on a cervical cancer project to vaccinate girls and boys for HPV

Marilou Ong Co, Rotary Club of San Juan Del Monte, Metro Manila, Philippines, District 3800

- Hosted a Health cultivation event on 20 November
- Secured the first maternal and child health endowed fund in the Philippines

- Working on a second maternal and child health endowed fund
- Working on a mobile clinic to provide new born checks, prenatal care and mammograms
- Collaborating on a cultivation event with DGEs and DGNs

Janice Kurth, Rotary Club of Del Mar, CA, USA, District 5340

- Hosted two Health events with RIPN Jennifer Jones as the featured speaker
- Secured a new AKS donor that contribute to polio and health related grants
- Has been volunteering to administer COVID vaccines

Nellie Lin, Rotary Club of Taipei Ricardo, Taiwan, District 3522

- Organized a combined AOF virtual event in Taiwan with Kega Yao (CED Committee), May Lu (BEL Committee)
- Working on COVID fundraising and projects
- Helping Rotarians that have been financially impacted by COVID-19

Sunil Koshy Zachariah, Rotary Club of Kalamassery, India, District 3201

- Preparing a global grant for \$100,00 with the help of Chair Urs and committee member Nellie Lin
- Started on two additional global grants
- Working on connecting with different districts in SE Asia

Community Economic Development

DJ Sun, Chair, Rotary Club of Korea Town-Los Angeles, CA, USA, District 5280

- Working on raising awareness of the MGIs within the districts in California
- Secured a large legacy gift of \$600,000
- Working on a few other major gift cultivations

Edmond Aguilar, Rotary Club of Chinatown-Manila, Philippines, District 3810

- Working on educating leadership in Philippines on the areas of focus
- Promoting bequest society and receiving a lot of positive results
- Donors are becoming more familiar with the endowment fund

Patrick Coleman, Rotary Club of Luanshya, Zambia, District 9210

- Just joined the committee mid-year and is being trained
- Consulting with fellow committee members and Chair DJ

Shinichi Iimura, Rotary Club of Utsunomiya 90, Tochigi, Japan, District 2550

- Has been listening and learning from other committee members and hopes to put together a cultivation event soon
- Spoke about the MGIs at a donor thank you event in Japan
- Made a generous contribution to the Shinichi and Satoko Iimura Endowed Fund for Economic and Community Development

Eva Kurniaty, Rotary Club of Jakarta Sunter Centennial, Jakarta, Indonesia, District 3410

- Just had a large CED global grant approved
- Working on another CED global grant
- Planning a CED cultivation event

Kega Yao, Rotary Club of Lu Chou, Taiwan, District 3490

 Organizing a combined AOF dinner event in Taiwan with Nellie Lin (Health Committee), May Lu (BEL Committee)

PEACE MAJOR GIFTS INITIATIVE COMMITTEE

Marty Peak Helman, Chair

- Has been an active chair, working closely with individual committee members and with staff
- Participated in multiple zone and district events, including a virtual event in October focused solely on cultivating gift to the Rotary Peace Centers
- Was responsible for the \$15.5 million gift to establish a new Rotary Peace Center in the Middle East/North Africa
- Presented to five clubs on Peace, also to Northeast PETS and to an AKS event.
- Organized and was emcee at a Zone event on Peace keynoted by Shekhar Mehta and Peace Fellow Marie-Paul Attema

Akira Miki, Vice Chair

• Organized and hosted an Evening of Gratitude for AKS and major donors, focusing on peace

Pamela Akins

• Organized a Sarasota Bay Rotary Club cultivation event resulting in a major gift

- Introduced another potential Major Donor to Peace Centers and IEP
- Following-up on a possible connection between the potential donor and Steve Killelea of IEP
- Has identified a solid lead for an IRA gift
- Presented club programs on Rotary Peace Centers via zoom in clubs in zone 32 and 34
- Educated district leadership about the Rotary Peace Centers

Hakeem "Yinka" Babalola

- Participated in an October African AKS peace update as part of the Zone Institute, and assisted in raising funds at the Institute to honor the late RIPE Sam Owori. To date \$83,168 in contributions have been received to the evening's pledges totalling \$256,000
- Co-organizer of the Africa Peace Concert raising support for the Makerere Rotary Peace Center, focusing on securing contributions in West Africa.

Vinod Bansal

• Has incorporated the Peace giving message into more general foundation events

Joseph Grebmeier

- Working on a Million Dollar Dinner for 2022
- Cultivating Major Donors in District 5230 and Arch Klumph Society in Zone 26/27

Bimal Kantaria

• Is a co-leader of the Africa Peace Concert fundraising initiative, including organizational activities and seeking corporate sponsorships

Emmanuel Katongole

- Is a co-leader of the Africa Peace Concert fundraising initiative and is coordinating logistics and seeking corporate sponsorships
- A leader in establishing the general peace fund known as *The Africa Peace Fund*; so far the fund has contributions of \$99,584
- Helped to organize and raise support for The Owori Family Peace Fund, which received pledges of \$256,000 during the last zone institute in December 2020. It so far has contributions of \$83,168
- Is co-leader of the Africa virtual Peace Concert that will be performed on Friday, 23 April 2021

Kee-Yoon "Dong Song" Jang

• Has participated in district events

Luan Fong "Naomi" Lin

- Gave a presentation during GETS session on 22 October and served as moderator and had a presentation for RRFS Breakout session on Nov 28
- Continues to participate in zone meetings and speeches for district meetings
- Is a panellist to promote major gifts during the RI Convention next June
- Serves as E/MGA and is working with the E/MGA and RRFC team to organize relative activities
- Has been invited to give speeches in some Rotary clubs and plans to follow up with major gifts presentations
- Continues to have individual conversations setting the stage for solicitations regarding supporting the Peace programs

Larry Lunsford

 As Chair of the Rotary Peace Centers Committee, participated in numerous Peace MGI cultivation events and co-hosted the Duke UNC Rotary Peace Center reception with Trustee Chair Ravi Ravindran

Brenda Cressey

- As Trustee Liaison for the Committee, has participated in numerous cultivation events, district events, and international events, following up with conversations with individuals about possible support
- Was a key leader in the discussions leading up to the Walter Foundation Rotary Peace Center gift

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