



Council on Legislation April 2022

RI FIVE-YEAR FINANCIAL FORECAST



Charts in this presentation are generated from linked databases (SAP, ORACLE) values in dollars. This process may result in rounding discrepancies on chart values of +1 or -1 on the last significant figure.

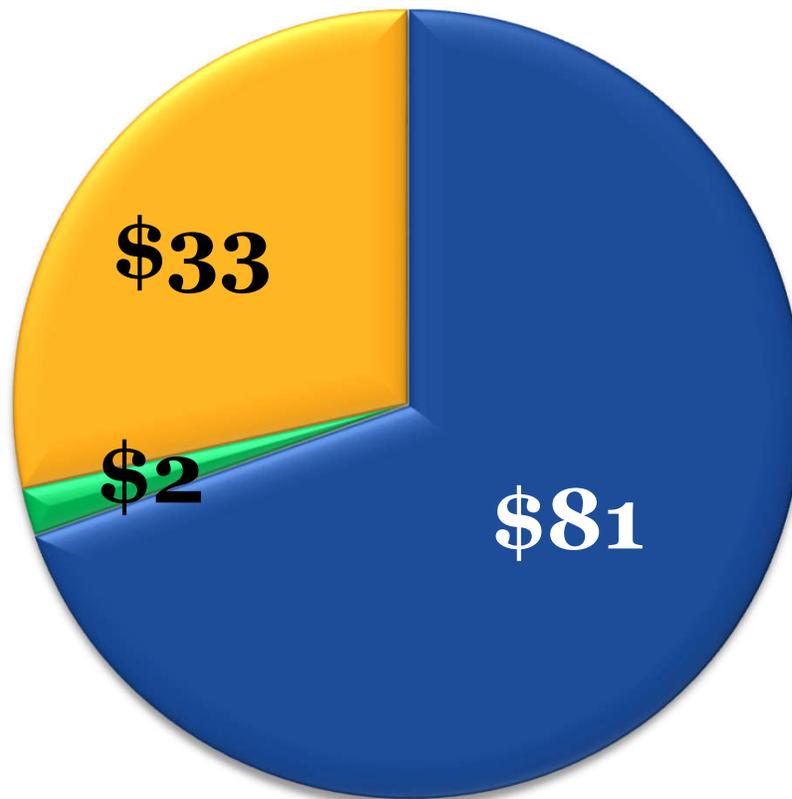
TODAY'S DISCUSSION

2

- Review sources of revenue and impact
- Update results since the 2019 COL to the present
- Present assumptions and scenarios for the RI Five-Year Forecast, 2023 - 2027

REVENUES 2022 BUDGET (US\$MILLIONS)

3



■ **Membership Dues**

■ **Investment Earnings**

■ **Other Rotary Revenue**

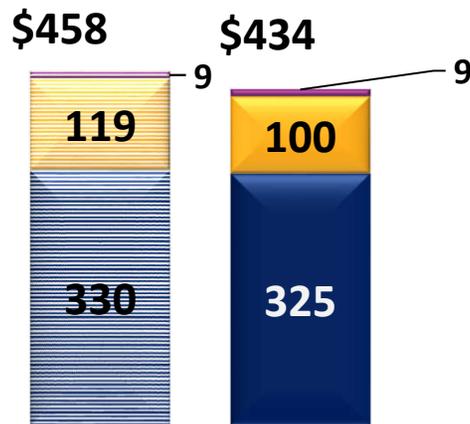
CUMULATIVE FOUR YEAR RESULTS

Revenues

**US\$24 million
Unfavorable**

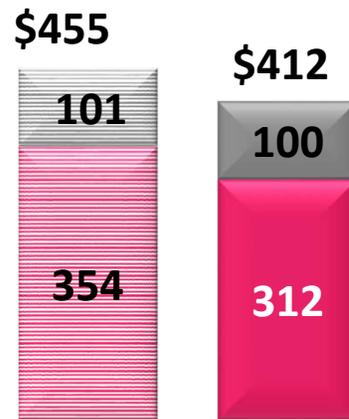
Expenses

**US\$43 million
Favorable**



FY2019-
FY2022
Forecasted

FY2019-
FY2022
Actual

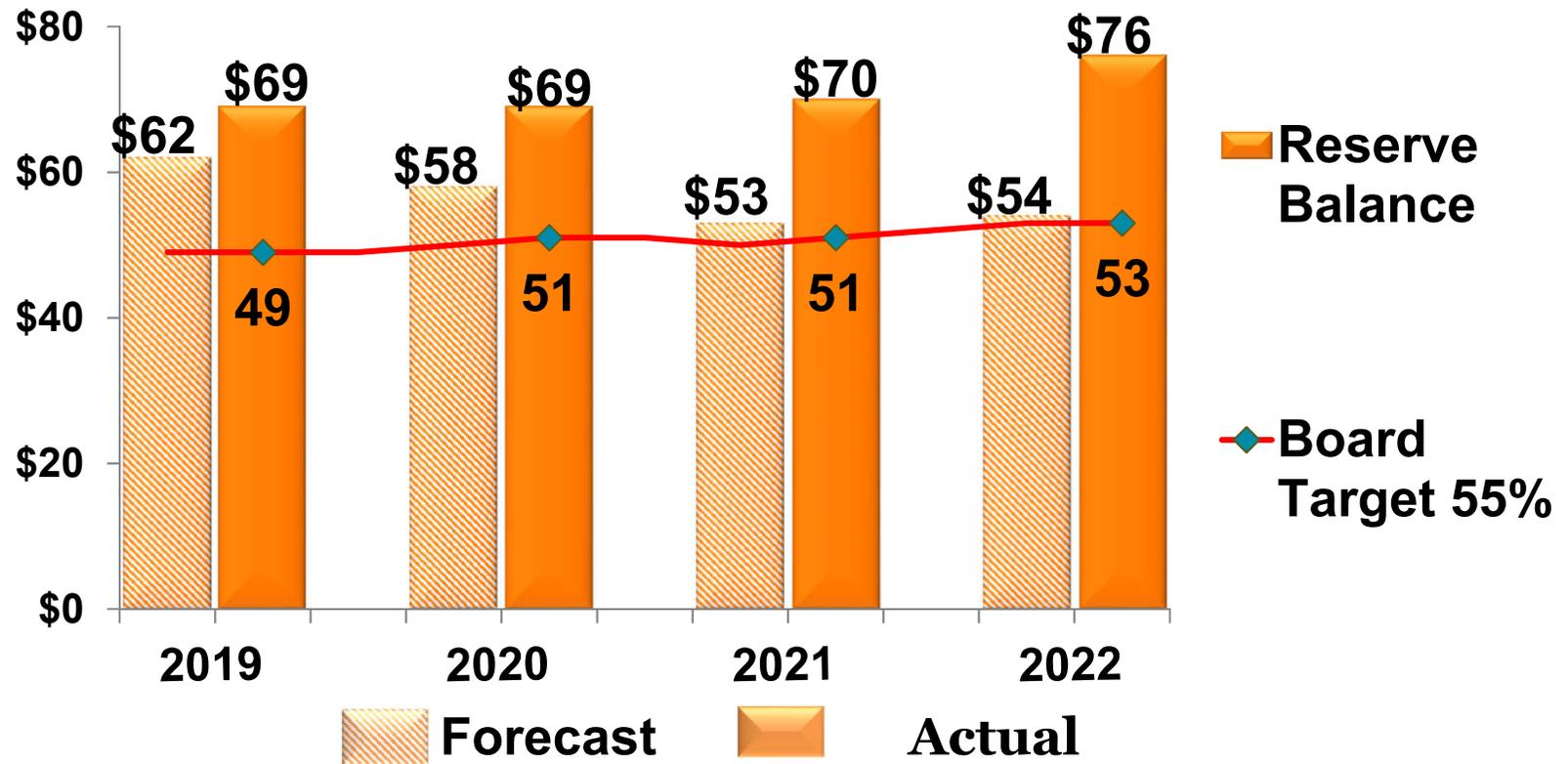


FY2019-
FY2022
Forecasted

FY2019-
FY2022
Actual

- Services & Other Expenses
- Operating Expenses
- Net Investment Return
- Services & Other Revenues
- Membership Dues

RESERVES: FORECAST VERSUS ACTUAL



GLOBAL INFRASTRUCTURE

- Data Management (netForum)
- Integration Services
- Software as a Service (SaaS) product support
- Financial Management System (internal features)



MEMBER-FACING PRODUCTS

- Connect
- Grants Center
- Showcase
- Raise for Rotary
- Online Giving
- Rotary.org
- My Rotary
- Leads management
- Rotary Club Central
- Club and district administration
- Brand Center
- Learning Center
- Events management system
- Financial Management System (external features)



RI FIVE-YEAR FINANCIAL FORECAST 2023-2027

BUDGET ASSUMPTIONS: COL 2019 AND COL 2022

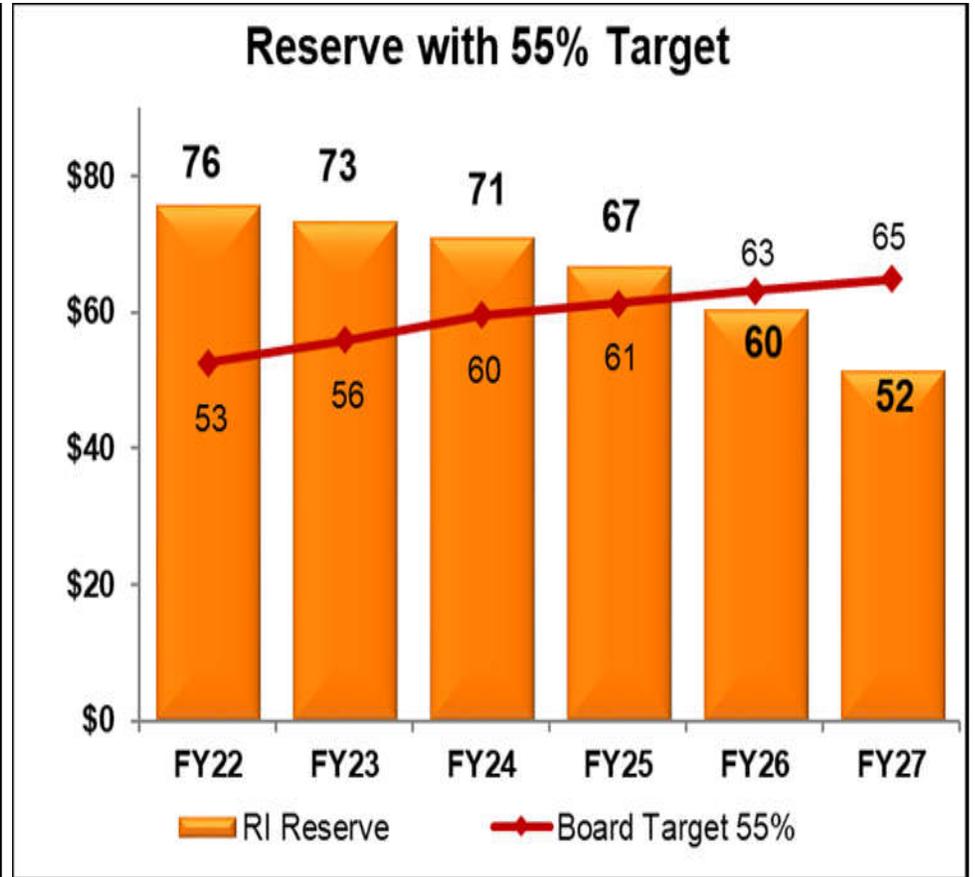
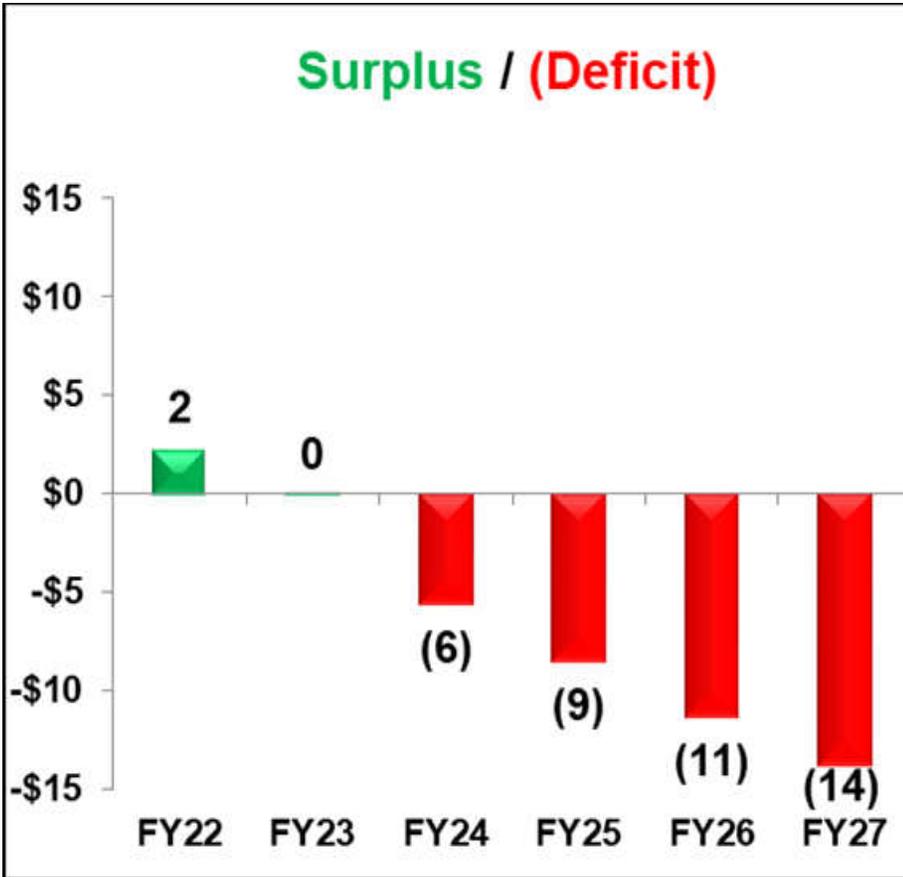
MEMBERSHIP	
COL 2019	COL 2022
FY 2020-2024 1.206 M	FY 2023-2027 1.168 M

ANNUAL INFLATION RATE

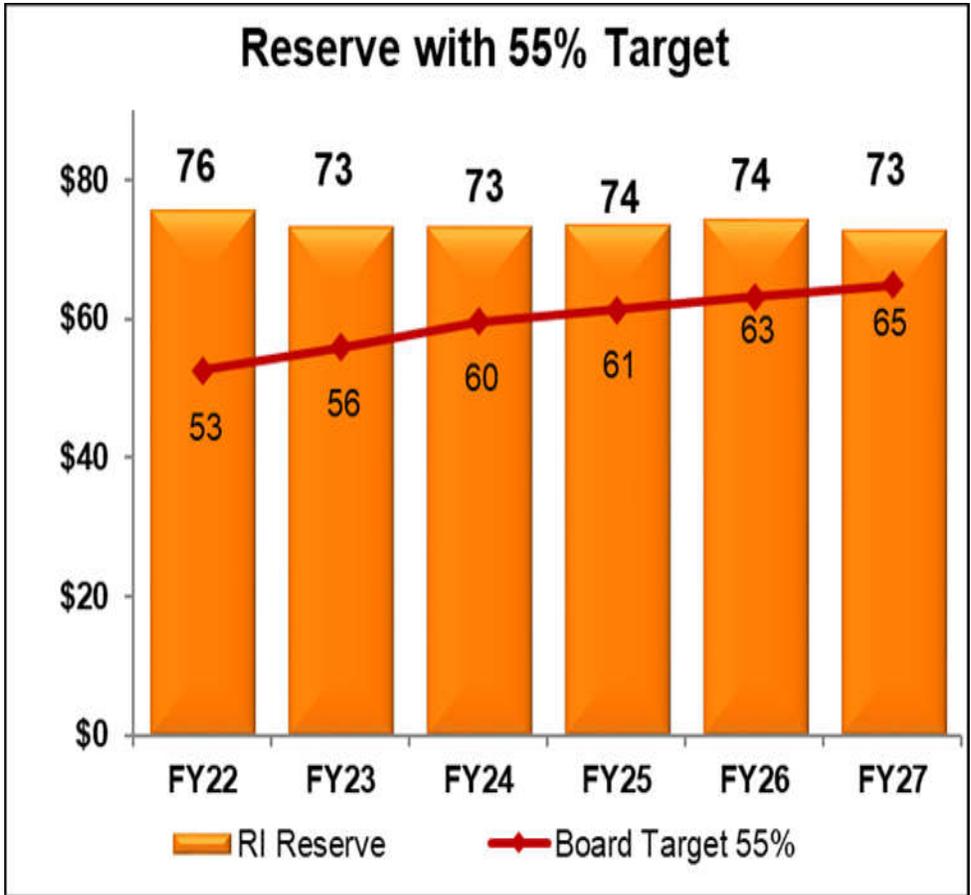
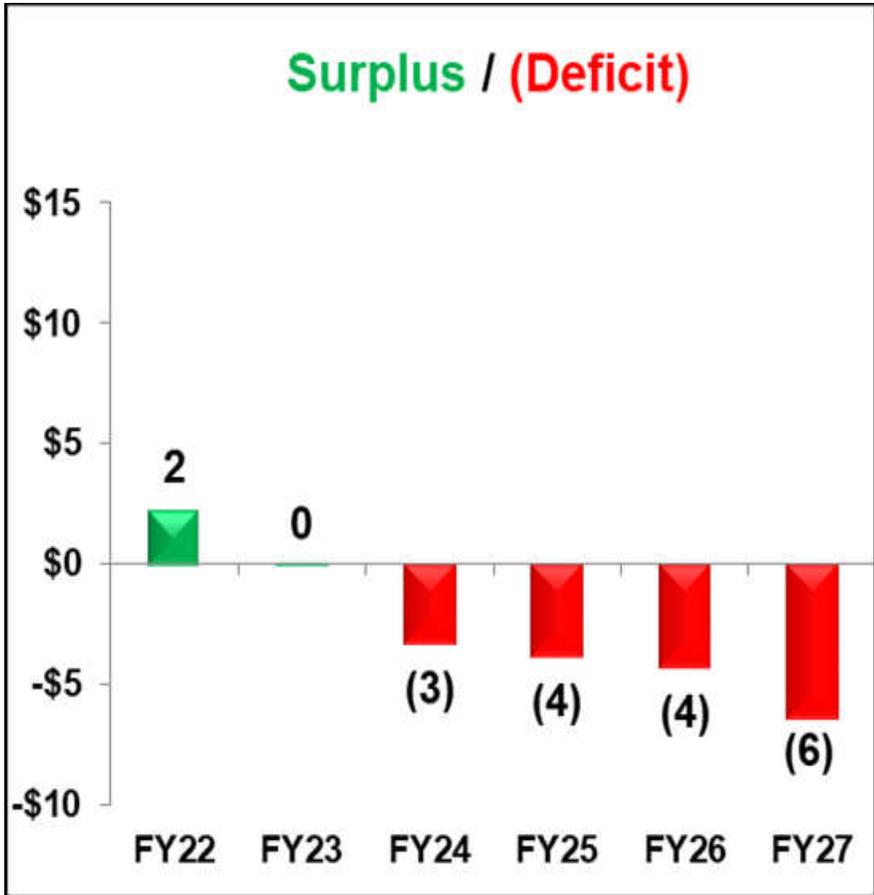
COL 2019	COL 2022
FY 2020-2024 3.00%	FY 2023-2027 3.00%

ANNUAL INVESTMENT EARNINGS	
COL 2019	COL 2022
FY 2020-2024 3.75%	FY 2023 2.5%
	FY 2024-26 3.0%
	FY2027 3.5%

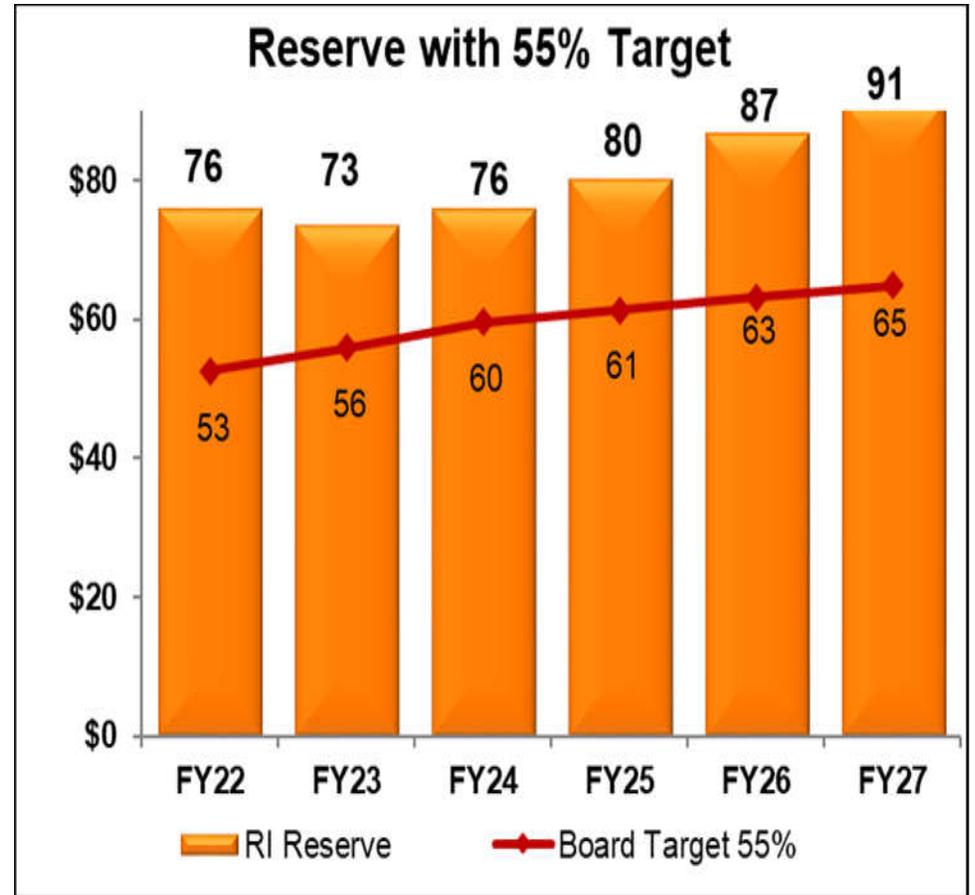
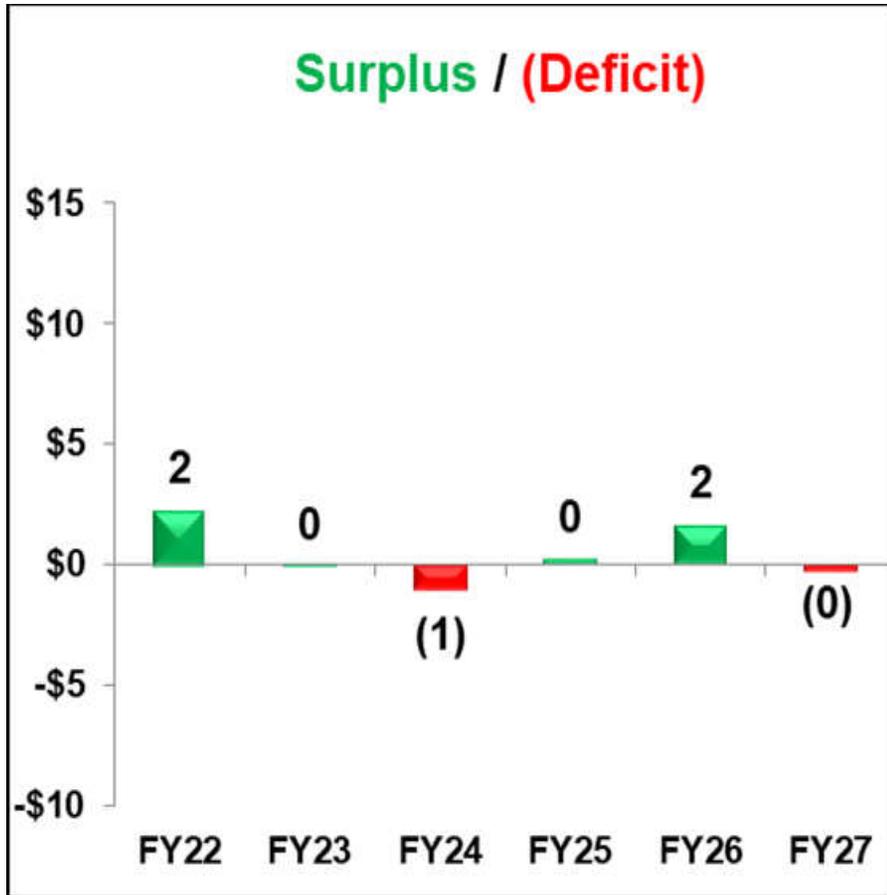
FORECAST WITH \$0 ANNUAL DUES INCREASE 2024-2026



FORECAST WITH \$2 ANNUAL DUES INCREASE 2024-2026



FORECAST WITH \$4.00-\$3.50-\$3.50 DUES INCREASE 2024-2026



IMPACT OF DUES ADJUSTMENT DECISION

13

- Stop a steep downward trend in budget deficits
- Meet minimum reserve targets
- Ensure operating reserves to protect us from the “unknown unknowns” of our current global environment
- Invest in improving user interfaces and member experiences
- Attract and engage the next generation of Rotary members and leaders

Continue to support one another in the actions we take to protect humanity, and protect our world.



THANK YOU